SIDDHARTH INSTITUTE OF ENGINEERING & TECHNOLOGY: PUTTUR (AUTONOMOUS)

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QUESTION BANK

Subject with Code: MANAGEMENT & ORGANIATIONAL BEHAVIOUR (25MB9001)

Course & Branch: MBA

Year &Sem: I-MBA & I-Sem   **Regulation:** R25

UNIT –I
ROLE OF MANAGEMENT

1		Define Management and explain its significance in modern organizations.	[L1] [CO1]	[12M]
2		Discuss the various functions of management with examples.	[L2] [CO2]	[12M]
3		Explain the principles of management proposed by Henry Fayol.	[L2] [CO2]	[12M]
4		Illustrate the importance of contingency approach in modern management.	[L3] [CO3]	[12M]
5		Analyze how different functions of management are interrelated.	[L4] [CO2]	[12M]
6		Compare and contrast the Systems and Scientific approaches of management.	[L4] [CO3]	[12M]
7	a)	Describe any two types of management patterns.	[L1] [CO2]	[6M]
	b)	Explain how modern organizations blend various management patterns.	[L3] [CO3]	[6M]
8	a)	Compare Scientific and Behavioural patterns of management.	[L4] [CO3]	[6M]
	b)	Evaluate Systems and Contingency approaches in management.	[L5] [CO3]	[6M]
9		Explain the contribution of F.W. Taylor to management thought.	[L2] [CO1]	[12M]
10		Design a management structure using the principles of Systems Theory.	[L6] [CO5]	[12M]

UNIT - II
DECISION MAKING & CONTROLLING

1		Define decision making. Explain the steps involved in the decision-making process.	[L1] [CO1]	[12M]
2		Describe techniques of decision-making with suitable examples.	[L2] [CO2]	[12M]
3		Discuss the process of planning and its importance in organizations.	[L2] [CO2]	[12M]
4		Evaluate the effectiveness of various controlling techniques.	[L5] [CO4]	[12M]
5		Illustrate with examples how decision-making and controlling are interrelated.	[L3] [CO4]	[12M]
6		Analyze how MIS (Management Information System) supports decision making.	[L4] [CO4]	[12M]
7	a)	Identify the common problems faced in planning.	[L1] [CO3]	[6M]
	b)	Suggest ways to make planning more effective.	[L3] [CO3]	[6M]
8	a)	Explain controlling as a function of management.	[L2] [CO2]	[6M]
	b)	Discuss the steps involved in the controlling process.	[L2] [CO3]	[6M]
9		Formulate a decision-making framework for a fast-growing company.	[L6] [CO5]	[12M]
10		Compare and contrast feedforward and feedback control systems.	[L4] [CO3]	[12M]

UNIT-III

INDIVIDUAL BEHAVIOUR & MOTIVATION

1		Define perception and explain how it affects individual behaviour.	[L1] [CO1]	[12M]
2		Describe different personality types and their managerial relevance.	[L2] [CO2]	[12M]
3		Explain Johari Window and its use in self-awareness.	[L2] [CO3]	[12M]
4		Identify key factors influencing individual behaviour at work.	[L1] [CO1]	[12M]
5		Illustrate the importance of Transactional Analysis in improving interpersonal communication.	[L3] [CO3]	[12M]
6		Design a motivational program using Herzberg's theory.	[L6] [CO5]	[12M]
7	a)	Compare Maslow's and Herzberg's motivational theories.	[L4] [CO4]	[6M]
	b)	Discuss McClelland's need theory with suitable examples.	[L2] [CO4]	[6M]
8	a)	Explain how perception differs from reality in workplace behaviour.	[L2] [CO3]	[6M]
	b)	Suggest ways to minimize perceptual errors in management.	[L3] [CO3]	[6M]
9		Discuss the relationship between personality and job performance.	[L4] [CO2]	[12M]
10		Construct a motivational strategy for a high-stress IT company.	[L6] [CO5]	[12M]

UNIT-IV

GROUP BEHAVIOUR & LEADERSHIP

1		Define group behavior and explain its benefits in organizations.	[L1][CO3]	[12M]
2		List and describe the different types of groups in an organization with examples.	[L2][CO3]	[12M]
3		Explain the stages of group formation and development.	[L2][CO4]	[12M]
4		Compare formal and informal groups with suitable examples.	[L3][CO4]	[12M]
5		Discuss the impact of group behavior on organizational effectiveness.	[L4][CO5]	[12M]
6		Differentiate between Transactional and Transformational leadership styles with examples.	[L4][CO5]	[12M]
7	a)	Explain the major assumptions of Trait Theory of Leadership.	[L2][CO6]	[6M]
	b)	Evaluate the relevance of Trait Theory in the modern workplace.	[L5][CO4]	[6M]
8	a)	What is the Managerial Grid? Illustrate with a neat diagram.	[L2][CO4]	[6M]
	b)	Assess the strengths and limitations of the Managerial Grid in leadership development.	[L5][CO3]	[6M]
9		Critically examine the qualities of a good leader with examples from Indian corporate leaders.	[L5][CO4]	[12M]
10		Evaluate the role of leadership in shaping organizational culture and climate.	[L5][CO5]	[12M]

UNIT-V

ORGANISATIONAL BEHAVIOUR, CULTURE & CHANGE

1		Define Organizing and explain its process in detail.	[L1][CO1]	[12M]
2		List and describe different types of departmentation with suitable examples.	[L2][CO2]	[12M]
3		Explain the steps to make organizing more effective in a business enterprise.	[L2][CO2]	[12M]
4		Compare organisational culture and organisational climate with examples.	[L3][CO3]	[12M]
5		Discuss the types of organisational culture commonly seen in Indian industries.	[L2][CO1]	[12M]
6		Differentiate between functional and product departmentation with suitable cases.	[L4][CO2]	[12M]
7	a)	What are the causes of conflict in organizations?	[L2][CO3]	[6M]
	b)	Evaluate different strategies for effective conflict management.	[L5][CO2]	[6M]
8	a)	Define Change Management. Explain the forces driving organizational change.	[L1][CO1]	[6M]
	b)	Propose methods to overcome resistance to change in organizations.	[L6][CO3]	[6M]
9		Critically examine the importance of aligning organizational structure with culture.	[L5][CO2]	[12M]
10		Evaluate the effectiveness of various conflict resolution techniques in workplace situations.	[L5][CO3]	[12M]

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